

# westpier

Connect and Communicate



## Avaya Scopia® Video Conferencing Solutions Product Overview





## Avaya Scopia Video Conferencing Solution

If you're looking for a highly intuitive video conferencing solution that utilises the latest in video collaboration technology then Avaya Scopia is for you. The advanced control software and applications visually display existing and potential connections making the management of communications quick and easy. Avaya's Scopia video conferencing platform is a market leader in interconnectivity and open standards which allows its users to seamlessly communicate with people both inside and outside their organisation. Now a face to face meeting is always an option, not only can meetings easily be held with people outside of your organisation but Avaya Scopia's software allows people to join a meeting in any location and on any device including desktops, laptops, mobile phones and tablets.



At West Pier we believe in choosing the best solution on the market, one of the many reasons we offer Avaya Scopia is its flexibility. You may be tempted to think that such advanced hardware and software would be unaffordable for certain sized businesses but the range of solutions available means there is an affordable solution tailored to every customer. Our solution fully complements the complete unified collaboration offering by Avaya, providing total integration with Avaya conferencing 7 whilst preserving the total Avaya flair and One-X experience.

### Main advantages of video conferencing

The main advantage of video conferencing is you cut the cost of travelling to meetings, and when multiple employees are involved with many miles to cover, and meetings on a regular basis, this cost can be large. Conduct face to face meetings with West Pier's award-winning full-featured full HD quality, full H.239 video conferencing solutions. West Pier's video conferencing solution means you do not need to pay for an expensive high bandwidth internet connection because the main advantage of our solution is it is extremely bandwidth efficient and extremely secure (security is one of the major flaws with using Skype for commercial video conferencing). With control, moderation, and administration capabilities, your team has fully interoperable personal video collaboration anytime, anywhere, on any device. Connect with customers and colleagues with a single click. Face to face full HD meetings anywhere in the world without all the travel costs.





## The right solution for you

Our solutions are tailored to your businesses needs and budget, they can be offered as bespoke packages ensuring that you get all the functionality you require at the best possible price.

Depending on your conferencing needs a solution can consist of a single [Video Conferencing System](#) or if your requirements are more complex (e.g. you have more than 9 locations that need to be involved regularly, you require additional security or you will need more than one board room in your conferences) you may need to include additional [Video Conferencing Infrastructure](#) (e.g. a MCU or a Conference Bridge Server). For additional control over your voice and video collaboration and, or IP telephony and multimedia communication networks you should have a look at our [Video Management Solutions](#).

To view full product description click the relevant link below or visit the video conferencing section of our website by [clicking here](#).

Video Conferencing Systems	Video Infrastructure	Video Management
<a href="#">Conference Room Systems</a>	<a href="#">Multipoint Control Units (MCU)</a>	<a href="#">Scopia Management</a>
<a href="#">Scopia XT Telepresence Platform</a>	<a href="#">Scopia Elite 6000 Series MCU</a>	<a href="#">Scopia Management</a>
<a href="#">Scopia XT7100 Room System</a>	<a href="#">Scopia Elite 5000 Series MCU</a>	<a href="#">Scopia ECS Gatekeeper</a>
<a href="#">Scopia XT5000 Room System</a>	<a href="#">Scopia Web Collaboration Server</a>	
<a href="#">Scopia XT4300 Room System</a>	<a href="#">Scopia Web Collaboration Server</a>	
<a href="#">Desktop Video Communications</a>	<a href="#">Gateways</a>	
<a href="#">Scopia XT Executive 240</a>	<a href="#">Scopia Video Gateway for Microsoft Lync</a>	
<a href="#">Avaya Video Collaboration Solution for IP Office</a>	<a href="#">Scopia Gateway</a>	
<a href="#">Scopia Desktop Software</a>	<a href="#">Firewall Traversal</a>	
<a href="#">Mobile Communications</a>	<a href="#">Scopia PathFinder Firewall Traversal</a>	
<a href="#">Scopia Control</a>	<a href="#">Scopia Streaming &amp; Recording</a>	
<a href="#">Scopia Mobile Apps</a>	<a href="#">Scopia Streaming &amp; Recording</a>	

We understand that if you are not a communications or IT expert this can be a lot of information. If you would like to discuss video conferencing options with a technical expert trained to give impartial advice then give us a call on 0844 264 55 22 or alternatively email us ([matthew.vt@westpiertele.com](mailto:matthew.vt@westpiertele.com)).